





**Ministry of Digital Economy and Entrepreneurship**

**Consultation Services for Providing Project Management Office (PMO) Services**

**For Income & Sales Tax Department**

**(E-Invoicing & Integrated Tax Administration Solutions)**

**RFP NO: 7EGOVT2021**

**List of Potential E-Invoicing and ITAS Systems**

Abbreviations

|  |  |  |
| --- | --- | --- |
| No. | Term | Definition |
| 1 | ISTD | Income and Sales Tax Department |
| 2 | ITAS | Integrated Tax Administration System |
| 3 | RFP | Request for Proposal |

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1. Background

The Income and Sales Tax Department (ISTD) has made the decision to implement two national solutions in the upcoming years: National E-Invoicing Solution and the Integrated Tax Administration System.

This report is intended to provide a list of potential system providers for both E-Invoicing and ITAS systems.

1. Introduction

A broad market scan has been conducted to identify potential system providers for E-Invoicing and ITAS. The below table illustrates the list of providers in the market. The table includes the following information on 24 providers:

* Company Name
* Middle East contact. The contact for Jordan has been included where possible
* Global contact
* Availability of E-Invoicing or ITAS system by the provider
* Any additional relevant Information regarding the system provider

The list of potential system providers mentioned hereafter, will receive the prequalification documents, and based on their responses; the shortlisted vendors shall receive the Request for Proposal (RFP) documents.

It has been observed that, there are very few providers who have both solution and implementation experience with E-Invoicing and ITAS. Therefore, ISTD should be prepared to consider selecting different implementation partners for each of the solutions.

Next Steps:

As part of the process of conducting a market analysis and identifying the list of potential systems for E-Invoicing and ITAS, the following next steps must be taken into consideration:

1. Due to the complexity of these two projects, global sourcing must be considered in order to ensure all available E-Invoicing and ITAS systems in the market are considered and studied, enabling ISTD to select the best fit solutions.
2. This document shall act as the baseline and shall be utilized to issue the Prequalification documents to the list of potential vendors.
3. List of Potential Systems

| # | Company Name | Middle East Contact | Global Contact | E-Invoicing | ITAS |
| --- | --- | --- | --- | --- | --- |
| 1 | Atos | -KSA:  15th Floor, Princess Al Anoud Tower2 9033 King Fahad Road, Olaya District P.O. box: 2370 Riyadh 12214, Kingdom of Saudi Arabia  Tel: +966 50 702 1001 +966 50 496 6629  -Qatar:  Atos Qatar LLC QFB Building, Level 3 Al Sadd Area Zone 38 Doha, Qatar  Tel.: +974 44478183  +974 50745441  Emails:  -Marc Veelentruf [marc.veelenturf@atos.net](file:///C:\Users\ayed.r\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\I927ZS8T\marc.veelenturf@atos.net)  -Hesham Fayed  [hesham.fayed@atos.net](file:///C:\Users\ayed.r\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\I927ZS8T\hesham.fayed@atos.net) | Atos Global Head Office:  River Ouest, 80 quai Voltaire 95877 Bezons cedex – France  Tel.: +33 1 73 26 00 00  Website: <https://atos.net> | Not Available | e-RIS |
| 2 | Fast Enterprises |  | FAST Enterprises LLC (USA)  7229 South Alton Way, Centennial, Colorado 80112-2202, United States of America  Tel.: +1(303) 770-3700  Email:  -Denisa Albu Rasmussen:  [dalbu@gentax.com](mailto:dalbu@gentax.com)  -Jim Goatcher  Associate Partner  [jgoatcher@gentax.com](file:///C:\Users\ayed.r\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\I927ZS8T\jgoatcher@gentax.com)  Website: [www.FastEnterprises.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/www.FastEnterprises.com) | Not available | GenTax® |
| 3 | Oracle | Jordan Sales Enquiry Tel.: +962 6 5200802  Email:  [mea-saas\_sa@oracle.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/mea-saas_sa@oracle.com) Tech/Systems Email:  [bdg-tech\_eg@oracle.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/bdg-tech_eg@oracle.com)  Support  Tel.: +962 6 520 0895 Technical Support: +971 4 390 9040 | World headquarters:  Oracle Corporation 2300 Oracle Way Austin, TX 78741  Tel.: +1.737.867.1000  Website:  [Oracle Middle East | Integrated Cloud Applications and Platform Services](https://www.oracle.com/middleeast/index.html) | Custom Development | Enterprise Taxation and  Policy Management |
| 4 | RSI - Revenue Solutions Inc. | Not Available | RSI Headquarters  42 Winter Street – Suite 36, Pembroke, MA 02359 Phone: [888.826.1541](tel:888.826.1541)  General Inquiries: [info@rsimail.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/info@rsimail.com)  Sales Inquiries: [sales@rsimail.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/sales@rsimail.com)  Website: [www.RevenueSolutionsInc.com](http://www.RevenueSolutionsInc.com) | Not available | Revenue Premier ® |
| 5 | SAP | Riyadh, Saudi Arabia SAP KSA Software Trading Co. Ltd  Nakheel, Pr. Turki AlAwwal Road, ITCC, IT-01 Building, Ground floor, PO Box 19319, Riyadh 11435  Phone: +966-11- 202 7000 Phone for Sales/Marketing  Inquiries: Tel.: +966 11 202 7189   Fax: +966-11- 202 7001  Email: Deya Atawneh  [deya.atawneh@sap.com](file:///C:\Users\ayed.r\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\I927ZS8T\deya.atawneh@sap.com)  Web: [Saudi Arabia - Arabic](https://www.sap.com/mena-ar/index.html)  Web: [Saudi Arabia - English](https://www.sap.com/mena/index.html) | SAP SE - Walldorf  Dietmar-Hopp-Allee 16  69190 Walldorf, Germany  Phone: +49 (0)6227 / 7-47474  Fax: +49 (0)6227 / 7-57575  Website: <https://www.sap.com/mena/index.html> | Custom Development | Tax and Revenue  Management |
| 6 | TCS - Tata Consultancy Services | -Bahrain  Tata Consultancy Services Limited 303, Aldoseri Business Centre,1 Government Avenue Suite, Building 1, Road 383, Block 306, P.O 3210 Manama,  Kingdom of Bahrain  Tel.: [00973 - 17531709](tel:0097317531709)  Email: [mea.marketing@tcs.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/mea.marketing@tcs.com)  -Qatar  Tata Consultancy Services Qatar S.S.C, Al Bidda Tower,7th Floor, Corniche Street  P.O. Box # 207210  Tel.: [+974 44592411 / 2312 / 2413 / 2414](tel:+97444592411231224132414)    Email: [mea.marketing@tcs.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/mea.marketing@tcs.com)  -Riyadh  No 303, 3rd floor, C-Wing, Akaria Plaza Post Box No 301637, Olaya Road, Riyadh - 11372, Kingdom of Saudi Arabia  Tel.: [+966112993500](tel:+966112993500)  Email: [mea.marketing@tcs.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/mea.marketing@tcs.com) | Air India Building, 11th Floor, Nariman Point- 400 021, Maharashtra  Tel.:  [+91 22 6778 9284](tel:+912267789284)  Email: [india.marketing@tcs.com](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/india.marketing@tcs.com)  Website: [IT Consulting Services & Business Solutions | Tata Consultancy Services (TCS)](https://www.tcs.com/) | Not available | DigiGOV and  Tax Mantra® |
| 7 | Sogema | Not Available | Canadian Headquarters:  St-Charles Complex West Tower 1111 St Charles Street West, Suite 700 Longueuil, Qc, J4K 5G4 Canada Phone: +1 (450) 651 2800  Email: [info@sogematech.com](mailto:info@sogematech.com)  Website: [Sogema Technologies Inc. | Sogema Technologies Inc.](https://sogematech.com/en/) | Not available | SIGTAS® |
| 8 | Datatorque | Not Available | Data Torque (New Zeeland)  P. O Box 19059, Marion Square, Wellington 6141 NEC House, Level 5, 40 Taranaki Street, Wellington 6011  Tel.: +64 4 801 7758  Email: Jonathan Clifford  [jonoclifford@outlook.com](file:///C:\Users\ayed.r\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\I927ZS8T\jonoclifford@outlook.com)  Website: http://[datatorque](http://datatorque.com/).com/ | Not available | RMS® |
| 9 | Microsoft | Jordan:  King Hussein Business Park  Building GH3, 2nd Floor  P.O. BOX 3321  Amman 11181- Jordan  Phone: +962 6 5503444  Fax: +962 6 503456  Customer Support Line: +9626 5503451 or 080022730  Email: Maher Alkhayyat [mahera@microsoft.com](mailto:mahera@microsoft.com) | [Corporate Sales Office: Bellevue](javascript:void(0))  700 Bellevue Way NE - 22nd Floor Bellevue, WA, USA 98804  Website: <https://www.microsoft.com/en-eg> | Custom development | Tax and Revenue Management Solutions |
| 10 | Freebalance | Not Available | Canada (Corporate Headquarters) 343 Preston Street, Suite 400, Ottawa, Ontario, Canada, K1S 1N4  Email: [sales@freebalance.com](mailto:sales@freebalance.com)  Website: [FreeBalance - Enabling PFM Reform that Matters](https://freebalance.com/home/) | Not available | Freebalance Accountability  Suite |
| 11 | Estarta Solutions | -Jordan Address: Al Nasrawi 2, Queen Rania Al Abdullah St 343, Amman, Jordan   * Tel.: +962-6-5330751 Fax: +962-6-5330752 Email: [info@estartasolutions.com](mailto:info@estartasolutions.com)   -KSA Tel.: +966-1-4807666  -UAE  Tel.: +971-4-3809911  Website: <http://www.estartasolutions.com/> | Not Available | Not available | TAGDEER |
| 12 | Intrasoft International | Jordan:  Dabuq, Amman, Yathreb Street, Golden Rose Building  P.O Box 2323, Tla’a El-Ali 11953, Amman-Jordan  Tel.: +962 6 460 3333  Fax +962 6 462 2017  Email: [info@intrasoft.com.jo](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/info@intrasoft.com.jo) | Headquarters:  INTRASOFT Intl. S.A. 2b, rue Nicolas Bové L-1253 Luxembourg  Tel.: +352 4410122000 Fax: +352 4410122359  Website: <https://www.intrasoft-intl.com/> | Not available | Intrasoft ICARUS |
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| 15 | Nortal | Dubai PO Box 82034, Premises no. EO 07, Bldg. 16, Dubai Internet City  Tel.: +97145620365  Email: [uae@nortal.com](mailto:uae@nortal.com) | Headquarters Lõõtsa St 6c, Tallinn 11415, Estonia  Tel.: +372 610 1990  Email: [info@nortal.com](mailto:info@nortal.com)  Website: <https://nortal.com/> | Not available | Tax Administration and Revenue Collection |
| 16 | EUROBITS- IBM | IBM Middle East FZ.LLC Dubai Internet City IBM Building, 3rd Level PO Box 27242 Dubai, U.A.E.  Tel.: +971-4-390-7000 Fax: +971-4-390-7001  website: [www.ibm.com/jo-en/](http://www.ibm.com/jo-en/) | Email: [info@eurobits.es](https://people.ey.com/personal/said_m_alosta_jo_ey_com/Documents/Saeed%20Alosta/EY/Saeed%20-%20EY/MoDEE%20New/Deliverables/Implementation%20Approach/info@eurobits.es)  Tel.: +34 91 708 03 00  Website: [Eurobits Technologies | IBM](https://www.ibm.com/case-studies/eurobits-technologies-cloud-banking-vmware) | Custom Development | Not available |
| 17 | Beijing Richfit Information & Technology Co., Ltd | Not available | China:  Room 1501 Gehua Plaza, No.1 Qinglong Hutong, Dongcheng District, Beijing China. Dongcheng District, Beijing, Beijing Municipality  Email: [support.panjiva@spglobal.com](mailto:support.panjiva@spglobal.com)  Website: <https://panjiva.com/Beijing-Richfit-Information-Technology-Co-Ltd/15542568> | Custom Development | Not available |
| 18 | LG Accounting Services | Not available | 891 Progress Court Oakville, ON, L6L 6K1 Canada 289-274-5133  Email: [info@lgtax.ca](mailto:info@lgtax.ca)  Website: [LG Accounting Services Professional Corporation | LG Tax](https://www.lgtax.ca/) | Custom Development | Not available |
| 19 | TECHNO BRAIN | United Arab Emirates  PO Box 10559  Ras Al Khaimah Dubai  Tel.: +971 422 38801  Fax: +971 422 38863  Email: [info.uae@technobraingroup.com](mailto:info.uae@technobraingroup.com) | Headquarters, Nairobi, Kenya  PO Box 57666-00200,  Heritan House Woodlands Road,  Off. Argwings-Kodhek Road Opposite to DOD  Tel.: +254 738 770 186 / 734 770 187  Email: [info@technobraingroup.com](file:///C:\Users\DH323KY\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\8762OEMJ\info@technobraingroup.com)  Website: [www.technobraingroup.com/](http://www.technobraingroup.com/) | Not Available | TRIPS ® |
| 20 | Sales force | Soufana Al Fathil  Business Development | Middle East & Africa  Email: [salfathil@salesforce.com](mailto:salfathil@salesforce.com) | Salesforce Tower  415 Mission Street, 3rd Floor  San Francisco, CA 94105  Main: 1800-NO-SOFTWARE  Fax: 415-901-7040  Website: <https://www.salesforce.com> | E-Invoicing software clients use to generate quotations and billing | Not Available |
| 21 | Meade Willis | Not Available | 5005 Jean Talon West  Suite 330  Montreal, Quebec, Canada  H4P 1W7  Tel.: +49 8000 002 266  Email: [solutions@meadewillis.com](mailto:solutions@meadewillis.com)  Website: www.meadewillis.com | EInvoice – Government Compliance | Not Available |
| 22 | Comarch | -United Arab Emirates  Dubai Internet City, Building 17, room 158  Dubai UAE PO BOX: 500824  Phone: +971 4 4477417  -Saudi Arabia  Riyadh, Olaya District, Olaya Main Road  P.O. Box 84421 Postal Code 11671 | SSE1 Building  al. Jana Pawła II 39a,  31-864 Krakow, Poland  Phone: +48 12 64 61 000  Email: [gdpr@comarch.com](file:///C:\Users\DH323KY\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\8762OEMJ\gdpr@comarch.com)  Website: [www.comarch.com](http://www.comarch.com) | Comarch E‑Invoicing | Not Available |
| 23 | EbpSource | Not Available | 226 Berwick Avenue  Slough  Berkshire  SL1 4QT  United Kingdom  Tel.: +44 (0)1753 567896  Email: [info@ebpsource.com](file:///C:\Users\DH323KY\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\8762OEMJ\info@ebpsource.com)  website: [www.ebpsource.com](http://www.ebpsource.com) | E-Invoicing | Not Available |
| 24 | DATA TECH INTERNATIONAL | Not Available | Kružni put 7, Beograd 11309  Belgrade, Serbia  Emails:  -Managing Director:  [goran.todorov@dti.rs](mailto:goran.todorov@dti.rs)  -Product Manager  [ivan.panlovic@dti.rs](mailto:ivan.panlovic@dti.rs)  website: <https://dti.rs/> | Not Available | TaxCore |